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‘BES Update and Opportunities’



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Birmingham Energy Savers Project Update & Supply Chain Opportunities

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Agenda

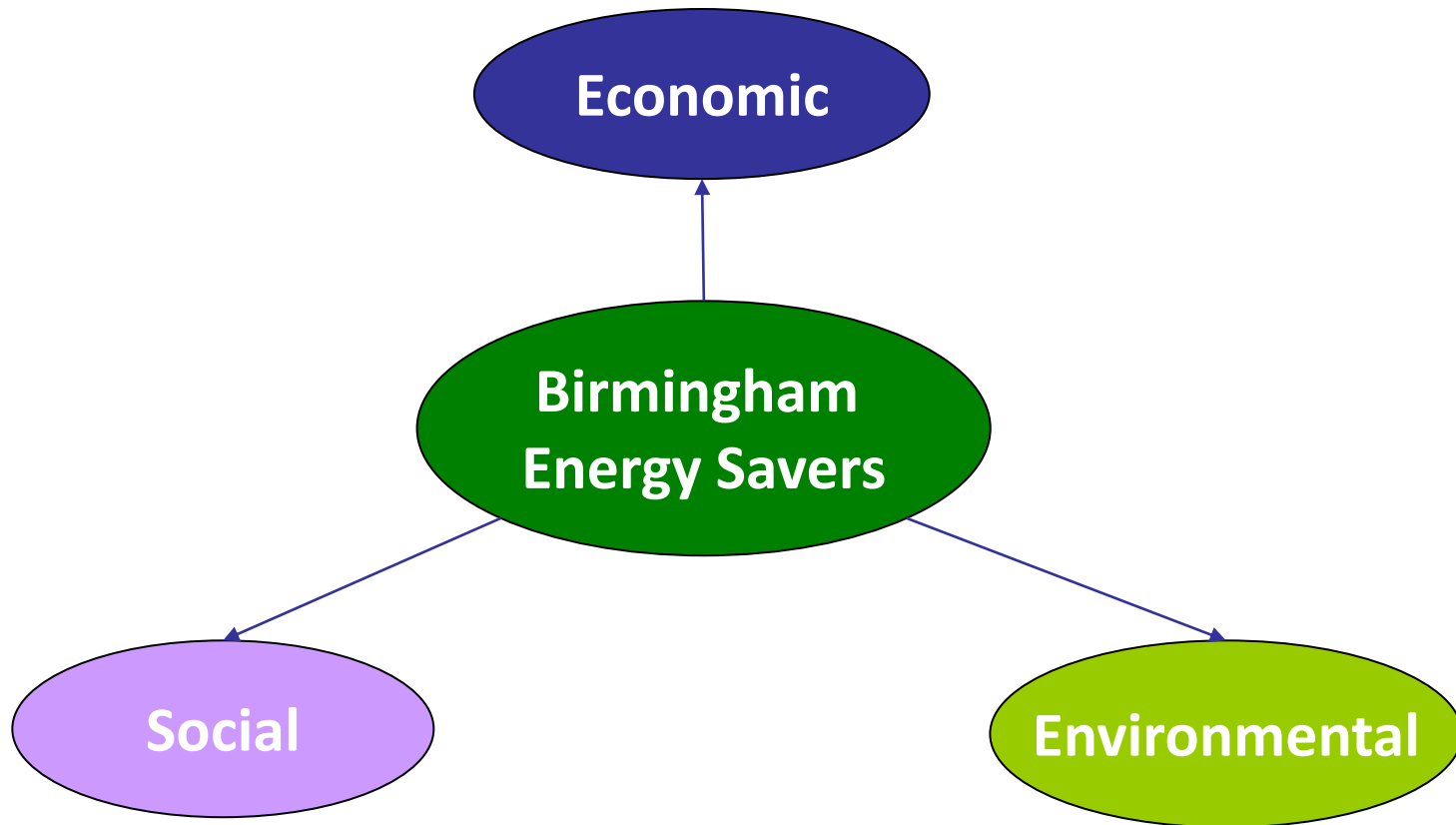
- What is Birmingham Energy Savers?;
- Current Streams of Activity;
- Future Phases;
- Phase 2 Supply Chain Requirements;
- Next Steps.

The Birmingham Energy Savers Vision

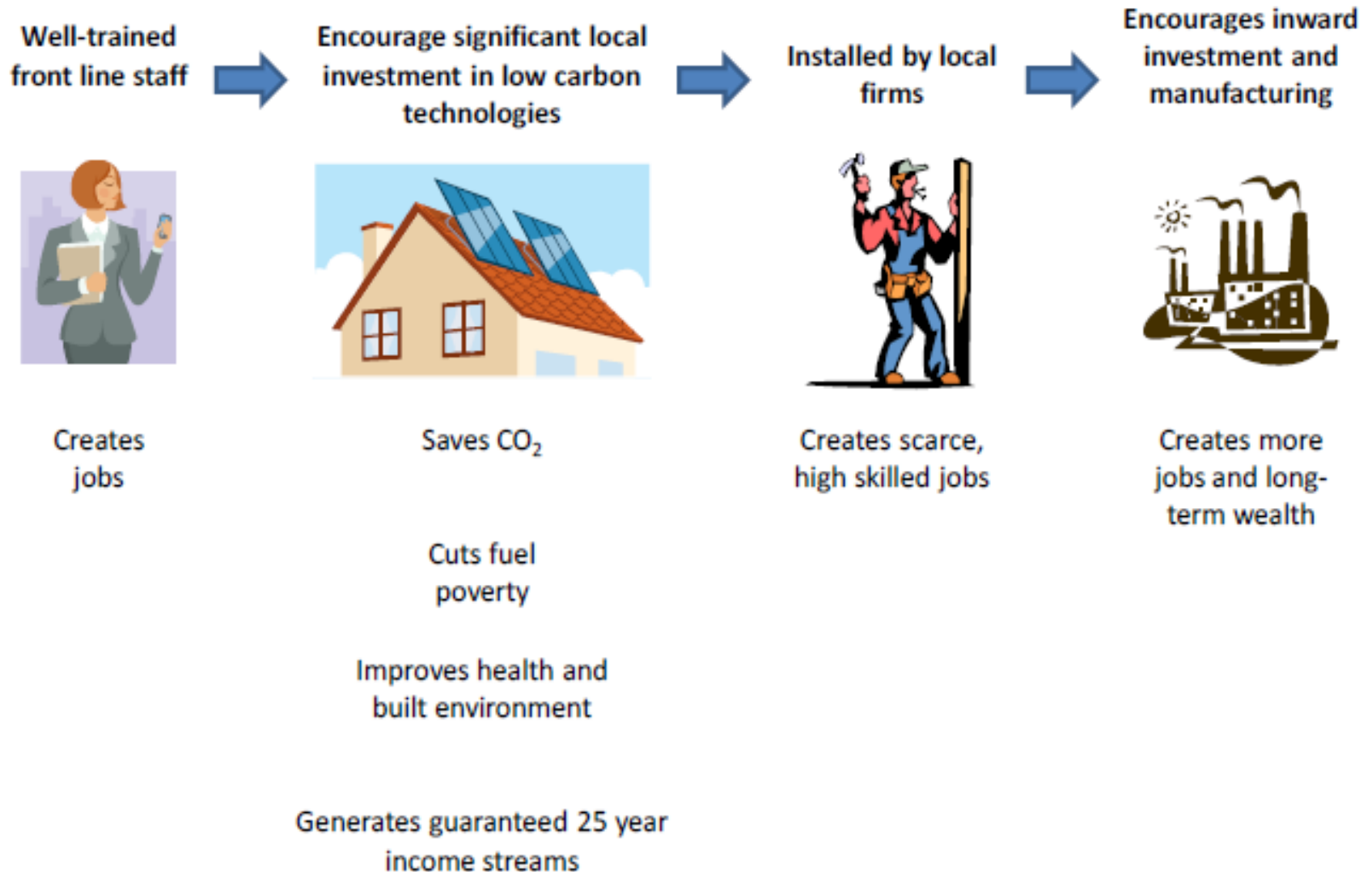
Birmingham delivers wholesale eco-refurbishment of domestic and non-domestic buildings and becomes a leading hub of the low carbon economy



Birmingham Energy Savers Objectives



Birmingham Energy Savers Core Proposition



Current Streams of Activity

Pay As You Save

- Pilot Project funded by DECC via EST - £400k;
- July – September 2010;
- Variety of measures;
- c. 40 households;
- Interest free loan provided to householder;
- Contractor selected via at least 3 quotes, facilitated by BCC.

Birmingham Energy Savers

- Pilot Project funded by WNF - £461k;
- July – October 2010;
- PV installations;
- Aston, Lozells and East Handsworth and Northfield;
- c.60 households & businesses;
- Procured through Birmingham Construction Partnership – Thomas Vale.

BES Pilot Customers – Social Housing



BES Pilot Customers – Private, Vulnerable Households



BES Pilot Customers – BCC owned Industrial Premises



BES Pilot Customers – Commercial Demonstrators



The Future - BES Phases 2 & 3

Phase 2

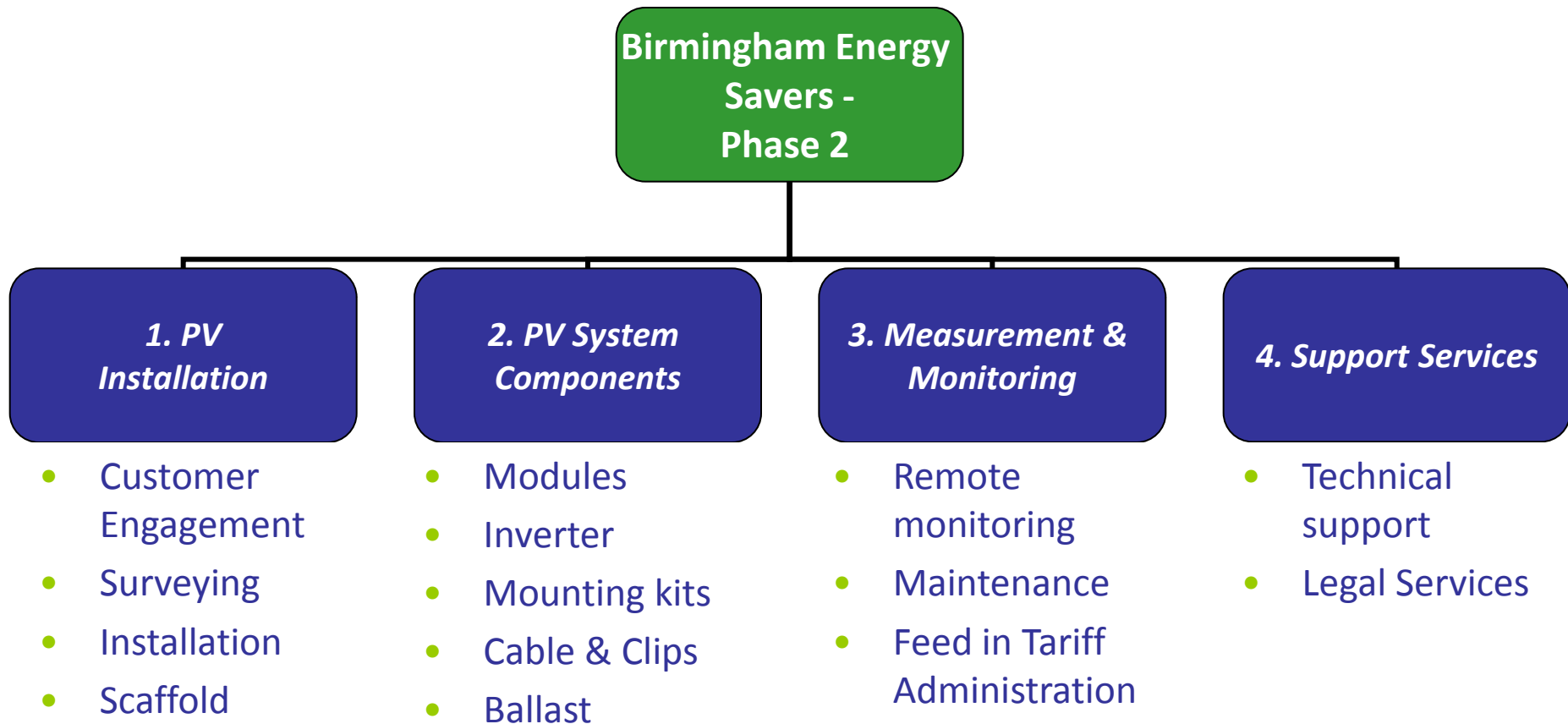
- Up to £13m prudential borrowing;
- November 2010 – March 2013;
- PV installations;
- Focus on existing BCC customers:
 - Tenants; Vulnerable Households; Commercial tenants;
- Potential to procure directly from installers and manufacturers.



Phase 3

- Public/ private partnership;
- Timing tbc;
- Variety of measures;
- Roll out BES to all Birmingham Households & Businesses;
- Operate at high volumes.

BES Phase 2 Supply Chain Requirements



BES Phase 2 Supply Chain Outcomes

- Quality assured, secure PV installations; inc. MCS accreditation;
- Customer engagement and satisfaction monitoring throughout the installation process;
- Value for money for BCC;
- Flexibility to adapt to the evolving project and market;
- Accessibility to local and small suppliers:
 - Use of ‘Find it in Birmingham’ throughout the Supply Chain;
- The creation of employment and training opportunities; and
- The use of environmentally and socially responsible suppliers.

BES Phase 2 - Next Steps

- Formulate Phase 2 procurement strategy – September 2010
- Phase 2 procurement strategy approval – September 2010
- Tender process commenced - October 2010

*All supply opportunities will be posted on
'Find it in Birmingham'*

Thank You

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